### COURSE STRUCTURE / SYLLABUS

# Diploma in Vocation (Digital Marketing & Management)

#### SEMESTER- II

Course Name- Digital Promotion Strategies, Tools & Freelancing- II (DVDMM- 202)

Total Credit- 6 Maximum Marks- 100

# BLOCK -1

#### Unit 1

Introduction to Web and digital marketing [Web 1.0, Web 2.0 & Web 3.0, History of Internet, How internet grows, Importance of Internet in Marketing, role of e-commerce and digital transaction]

#### Unit 2

Database concepts [basics of Database, Usefulness in digital marketing strategy, Database models in brief, Sample database designing and rules, basic understanding of ER diagram, Introduction to SQL, frequently asked SQL queries]

#### Unit 3

Web designing basics [tools, usefulness and applications in digital marketing]

## BLOCK -2

# Unit 4

Image editing tools and info graphics- II

### Unit 5

Voice and Video Marketing- Tools and activities- II

# Unit 6

Content Management System [CMS Basics, Word Press, First look to a tool, Text & images, documents, Links, widgets, Google maps, Posts & blogs]

# BLOCK -3

# Unit 7

Introduction to Search Engine Optimization- II

### Unit 8

Keyword Research tools [Keyword Research tools and Planner, Online reputation Management]

#### Unit 9

Employability prospects in Digital Publicity World, Challenges and opportunities

# BLOCK-4

# Unit 10

E-repositories and useful e-resources

#### Unit 11

Future prospects of digital Marketing and Management- II

### Unit 12

Digital Marketing automation and new age skills (21 Century skills)