

A-0755

Total Pages : 3

Roll No.

MS-309

Master of Business Administration (MBA)

(Management of Training and Development)

Examination, June 2025

Time : 2:00 Hrs.

Max. Marks : 70

Note :- This paper is of Seventy (70) marks divided into Two (02) Sections 'A' and 'B'. Attempt the questions contained in these sections according to the detailed instructions given therein. *Candidates should limit their answers to the questions on the given answer sheet. No additional (B) answer sheet will be issued.*

Section-A

(Long Answer Type Questions) 2×19=38

Note :- Section 'A' contains Five (05) Long-answer type questions of Nineteen (19) marks each. Learners are required to answer any *two* (02) questions only.

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(1)

P.T.O.

1. Discuss the difference between training and development. Describe the process of training and its implementation in organizations.
2. Explain the factors influencing selection of training strategies ? How is selection of training instrument done as per the training strategies ? Discuss.
3. “Off the job training methods are less effective than on the job training methods.” Examine the statement compare both types of training methods.
4. Discuss different aids for training used by the trainers. How these aids enhance the results of training sessions ? Discuss.
5. Describe different methods of training evaluation. Explain their application in different training programs.

Section–B

(Short Answer Type Questions) 4×8=32

Note :– Section ‘B’ contains Eight (08) Short-answer type questions of Eight (08) marks each. Learners are required to answer any *four* (04) questions only.

1. What is follow up training and why it is important ?
2. What are different techniques used by the trainer in training executives ?

3. Is it possible to develop behavior of employee in organization using training ? Discuss.
4. Write short notes on - Sensitivity training, Counselling, and Coaching.
5. How is training techniques selection related to training climate ? Discuss.
6. Explain different training tests used by the trainer for training the executives.
7. What do you understand from employee engagement ? Do employee engagement practices help in training ?
8. “Technology has significant impact on the training now a days.” Discuss your answer with examples of new concepts of training.
