A-0658

Total Pages: 3 Roll No.

BTTM-302

Bachelor of Tourism & Travel Management (BTTM) (Itinerary Preparation and Tour Packaging)

Examination, June 2025

Time: 2:00 Hrs. Max. Marks: 35

Note: This paper is of Thirty Five (35) marks divided into

Two (02) Sections 'A' and 'B'. Attempt the
questions contained in these sections according to
the detailed instructions given therein. Candidates
should limit their answers to the questions on the
given answer sheet. No additional (B) answer
sheet will be issued.

Section-A

(Long Answer Type Questions) $2 \times 9\frac{1}{2} = 19$

Note:— Section 'A' contains Five (05) Long-answer type questions of Nine and Half (9½) marks each.

Learners are required to answer any two (02) questions only.

- Q. 1. Discuss the major components of tour packages with examples.
- Q. 2. Explain the art of itinerary planning, focusing on the factors affecting its preparation.
- Q. 3. Describe the importance of pricing strategies in the profitability of tour operators.
- Q. 4. Design a historical and cultural tour package for a heritage city of your choice.
- Q. 5. Describe the responsibilities and challenges associated with a tour manager's itinerary.

Section-B

(Short Answer Type Questions) $4\times4=16$

- **Note:** Section 'B' contains Eight (08) Short-answer type questions of Four (04) marks each. Learners are required to answer any *four* (04) questions only.
- Q. 1. Why is negotiation with suppliers crucial for tour operators?
- Q. 2. What is the role of a tour escort in ensuring a successful trip?

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- Q. 3. What is strategic costing in tour operations?
- Q. 4. What are the components of a tour cost?
- Q. 5. Define the FIT and GIT pricing strategies.
- Q. 6. What are special interest tour packages? Explain with examples.
- Q. 7. What factors are affecting the tour pricing?
- Q. 8. What is the importance of energy level considerations in itinerary planning ?
