

A-1370

Total Pages : 3

Roll No.

MS-309/HR-2309

Master of Business Administration (MBA)

Management of Training and Development

Examination February, 2026

Time : 2:00 Hrs.

Max. Marks : 70

Note :- This paper is of Seventy (70) marks divided into Two (02) Sections 'A' and 'B'. Attempt the questions contained in these Sections according to the detailed instructions given therein. *Candidates should limit their answers to the questions on the given answer sheet. No additional (B) answer sheet will be issued.*

Section-A

Long Answer Type Questions (2×19=38)

Note :- Section 'A' contains Five (05) Long-answer type questions of Nineteen (19) marks each. Learners are required to answer any *two* (02) questions only.

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(1)

P.T.O.

1. Explain the role of learning in training and elaborate in detail the various learning principles.
2. What do you understand with the concept of Action Research in Training Needs Analysis and also explain the key features of it.
3. Explain in detail about the Interactive Training techniques and emphasize on the need of its relevance ?
4. What do you understand by the concept of Training and Development and give in detail the objectives of the training and development.
5. Explain the concept of Training Design. Explain why a suitable training design is a must for the assessment of an individual ?

Section–B

Short Answer Type Questions (4×8=32)

Note :- Section ‘B’ contains Eight (08) Short-answer type questions of Eight (08) marks each. Learners are required to answer any *four* (04) questions only.

1. What are the qualities of a good trainer ?
2. What are the challenges in the training ?

3. Briefly describe of the following :
 - (a) Vestibule training
 - (b) Role Play Method
4. Write short notes on the following :
 - (a) Pre-service training
 - (b) Module designing
5. Discuss the objectives of communication in a training programme.
6. What are the benefits of Training Needs Assessment ?
7. Describe the Benchmarking and its types
8. Write short notes on the following :
 - (a) Performance Management
 - (b) Team Building
