

A-1122

Total Pages : 3

Roll No.

BBA (N)-402

Organizational Behavior

Examination February, 2026

Time : 2:00 Hrs.

Max. Marks : 70

Note :- This paper is of Seventy (70) marks divided into Two (02) Sections 'A' and 'B'. Attempt the questions contained in these Sections according to the detailed instructions given therein. *Candidates should limit their answers to the questions on the given answer sheet. No additional (B) answer sheet will be issued.*

Section-A

(Long Answer Type Questions) (2×19=38)

Note :- Section 'A' contains Five (05) Long-answer type questions of Nineteen (19) marks each. Learners are required to answer any *two* (02) questions only.

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(1)

P.T.O.

1. Explain the concept and sources of power in organizations. Analyze how power influences organizational behavior ?
2. Explain corporate culture and analyze its role in organizational effectiveness and change management.
3. Discuss performance management systems and analyze methods for influencing employee performance and motivation.
4. Explain transformational, charismatic, and visionary leadership. Analyze their relevance in the 21st-century organizations.
5. Discuss programmed and non-programmed decisions. Examine the barriers to effective decision-making and suggest ways to overcome them.

Section–B

(Short Answer Type Questions) (4×8=32)

Note :- Section ‘B’ contains Eight (08) Short-answer type questions of Eight (08) marks each. Learners are required to answer any *four* (04) questions only.

1. What is personality and its major determinants ?
2. Describe major work related stress and their impact on employee performance.
3. Write a short note on workplace diversity and its key dimensions.
4. Discuss Maslow's hierarchy of needs theory.
5. Discuss stages of team development.
6. What are formal and informal communication channels ?
7. What is the nature and types of conflict in organizations ?
8. Discuss characteristics of successful entrepreneurs.
