## **K-283**

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[Roll No. ....

## **BBA-301**

# BBA IIIrd Semester Examination Dec., 2023

### **ORGANIZATIONAL BEHAVIOUR**

Time : 2 Hours]

[Max. Marks: 70

Note :- This paper is of Seventy (70) marks divided into two (02) Sections 'A' and 'B'. Attempt the questions contained in these Sections according to the detailed instructions given there in. Candidates should limit their answers to the questions on the given answer sheet. No additional (B) answer sheet will be issued.

#### Section-A

### (Long Answer Type Questions) 2×19=38

Note :- Section 'A' contains Five (05) Long-answer type questions of Nineteen (19) marks each. Learners are required to answer any *two* (02) questions only.



- 1. Define organisational behaviour. Describe its importance and scope.
- 2. What do you mean by learning ? What are the various elements of learning ?
- 3. Define Motivation. Compare and contrast the various contemporary theories from the early theories of motivation. Which ones do you think are more relevant in today's scenario ?
- 4. What is job satisfaction ? What are the different methods of measuring job satisfaction ?
- Explain the process of group formation. Also Outline the hindrance in it and how can they be overcome to form effective groups.

#### Section-B

#### (Short Answer Type Questions) 4×8=32

*Note* :- Section 'B' contains Eight (08) Short-answer type questions of Eight (08) marks each. Learners are required to answer any *four* (04) questions only.

Briefly discuss any *four* of the following :

- 1. Autocratic and Custodial Models of Organisational Behaviour
- 2. Perceptual Process



- 3. Primary and Secondary Motives.
- 4. Development of Personality.
- 5. Various Personal Factors that affect Individual Behaviour.
- 6. Classical Conditioning theory of learning.
- Advantages and Disadvantages of Group Decision-Making.
- 8. Determinants of Job Satisfaction for an Individual.

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